

* GSA Price includes 0.75% IFF. SmartBUY ESA Price is 3% off of GSA.						
SIN #	Component	Part No. (same as GSA)	Description	MSRP (List Price)	GSA	SMARTBUY ESA PRICE
SERVER - USE FOR USER OR DEVICE PRICING						
132-33	Server	EE-SP00	Credant Technologies CMG Pricing. CMG Enterprise Edition. Enterprise Server (up to 25,000 users). [Beyond 25,000 users requires purchase of additional Enterprise Server(s)]	\$35,000.00	\$ 30,944.58	\$30,616.57
132-33	Server	EE-SP01	Multi Domain upgrade for Enterprise Server Perpetual License (purchase of EE-SP00 required). Upgrade supports up to 2 additional domains.	\$10,000.00	\$ 8,900.00	\$8,811.00
132-33	Server	EE-SP101	CMG Enterprise Server Perpetual License for Branch Offices- with MSSQL Support (Limited to supporting 100 Devices, Organization need to have purchased and have an full enterprise server under maintenance)	\$5,000.00	\$ 4,450.00	\$ 4,422.17
132-33	Server	EE-SP251	CMG Enterprise Server Perpetual License for Branch Offices- with MSSQL Support (Limited to supporting 250 Devices, Organization need to have purchased and have an full enterprise server under maintenance)	\$10,000.00	\$ 8,765.74	\$ 8,678.09
132-33	Server	EE-SP501	CMG Enterprise Server Perpetual License for Branch Offices- with MSSQL Support (Limited to supporting 500 Devices, Organization need to have purchased and have an full enterprise server under maintenance)	\$20,000.00	\$ 17,531.49	\$ 17,356.18
PER USER PRICING						
132-33	Per User Shield	EE-SLP2-1	Per User Perpetual Shield License 1 user (unlimited number of devices per user including external media). [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months] "USER" BASED PRICING	\$108.00	\$ 99.77	\$ 98.77
132-33	Per User GK	EEGKP2-1	Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per user). Licenses quantity 1 (User Pricing is not retroactive)	\$13.00	\$ 12.01	\$ 11.89
SHIELDS - per device						
132-33	Shield	EE-SLP1-999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 0-999 (User pricing is not retroactive)	\$72.00	\$63.11	\$ 62.48
132-33	Shield	EE-SLP1-4999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 1,000 - 4,999 (User Pricing is not retroactive).	\$62.00	\$54.35	\$ 53.81
132-33	Shield	EE-SLP1-9999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 5,000 - 9,999 (User Pricing is not retroactive)	\$52.00	\$45.58	\$ 45.12
132-33	Shield	EE-SLP1-24999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 10,000 - 24,999 (User Pricing is not retroactive)	\$42.00	\$36.82	\$ 36.45
132-33	Shield	EE-SLP1-49999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 25,000 - 49,999 (User Pricing is not retroactive)	\$32.00	\$28.05	\$ 27.77

132-33	Shield	EE-SLP1-99999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 50,000 - 99,999 (User Pricing is not retroactive)	\$22.00	\$19.28	\$ 19.46
132-33	Shield	EE-SLP1-100000	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 100,000 + (User Pricing is not retroactive)	\$16.00	\$14.03	\$ 13.89
CMG StandAlone Edition for Windows						
132-33	Shield	SAS-SLA1-999	1 CMG Standalone Shield/Device Annual License (Standard Maint. Incl.) (25 Minimum) 1-999 Devices	\$ 36.00	\$ 31.34	\$ 31.03
132-33	Shield	SAS-SLA1-4999	1 CMG Standalone Shield/Device Annual License (Standard Maint. Incl.) 1,000-4,999 Devices	\$ 31.00	\$ 26.98	\$ 26.71
132-33	Shield	SAS-SLA1-9999	1 CMG Standalone Shield/Device Annual License (Standard Maint. Incl.) 5,000-9,999 Devices	\$ 26.00	\$ 22.63	\$ 22.40
132-33	Shield	SAS-SLA1-24999	1 CMG Standalone Shield/Device Annual License (Standard Maint. Incl.) 10,000-24,999 Devices	\$ 21.00	\$ 18.28	\$ 18.10
132-33	Shield	SAS-SLA1-25000	1 CMG Standalone Shield/Device Annual License (Standard Maint. Incl.) 25,000+ Devices	\$ 16.00	\$ 13.92	\$ 13.78
External Media Edition (EME) Pricing						
132-33	Shield	EME-SLP1-999	Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 0-999	\$36.00	\$31.56	\$31.34
132-33	Shield	EME-SLP1-4999	Credant Technologies CMG Pricing. CMG External Media Edition CMG Shield License (per device). Licenses: 1,000 - 4,999	\$31.00	\$27.17	\$26.90
132-33	Shield	EME-SLP1-9999	Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 5,000 - 9,999	\$26.00	\$22.79	\$22.56
132-33	Shield	EME-SLP1-24999	Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 10,000 - 24,999	\$21.00	\$18.41	\$18.23
132-33	Shield	EME-SLP1-25000	Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 25,000+	\$16.00	\$14.03	\$13.89
Quick Start						
132-33	Shield	EE-QS00	Credant Technologies CMG Pricing. CMG Enterprise Edition. Quick Start 100 Pack (includes 1 Server, 100 Gatekeepers, 100 Shields, 100 OTA Synch)	\$30,000.00	\$26,523.93	\$26,258.69
GATEKEEPER - per device						

132-33	GK	EE-GKP1-999	Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 0-999 (User Pricing is not retroactive)	\$12.00	\$ 10.61	\$ 10.50
132-33	GK	EE-GKP1-4999	Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 1,000 -4,999 (User Pricing is not retroactive)	\$10.00	\$ 8.85	\$ 8.76
132-33	GK	EE-GKP1-9999	Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 5,000 - 9,999 (User Pricing is not retroactive)	\$8.00	\$ 7.07	\$ 7.00
132-33	GK	EE-GKP1-24999	Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 10,000 - 24,999 (User Pricing is not retroactive)	\$6.00	\$ 5.31	\$ 5.25
132-33	GK	EE-GKP1-49999	Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 25,000 - 49,999(User Pricing is not retroactive)	\$4.00	\$ 3.54	\$ 3.50
132-33	GK	EE-GKP1-99999	Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 50,000 - 99,999 (User Pricing is not retroactive)	\$2.00	\$ 1.77	\$ 1.75
132-33	GK	EE-GKP1-100000	Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Users: 100,000 + [User pricing is not retroactive.]	\$2.00	\$ 1.77	\$ 1.75

OTA Synch						
132-33	OTA	EE-OTASC1-999	Credant Technologies CMG Pricing. CMG Enterprise Edition. Over the Air Synch Control License (per device). Licenses: 0-999	\$12.00	\$ 10.61	\$ 10.50
132-33	OTA	EE-OTASC1-4999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 1,000 - 4,999	\$10.00	\$ 8.85	\$ 8.76
132-33	OTA	EE-OTASC1-9999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 5,000 - 9,999	\$8.00	\$ 7.07	\$ 7.00
132-33	OTA	EE-OTASC1-24999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 10,000 - 24,999	\$6.00	\$ 5.31	\$ 5.26
132-33	OTA	EE-OTASC1-49999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 25,000 - 49,999	\$4.00	\$ 3.54	\$ 3.50
132-33	OTA	EE-OTASC1-99999	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 50,000 - 99,999	\$2.00	\$ 1.77	\$ 1.75
132-33	OTA	EE-OTASC1-100000	Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 100,000 +	\$2.00	\$ 1.77	\$ 1.75
STAND MAINT- Server						
132-34	Server	ES-M003-G-EE-ES-25000	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Enterprise Server (up to 25,000 users). [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$7,000.00	\$ 5,570.03	\$ 5,514.33
132-34	Server	ES-M003-G-EE-ES-01	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Multi-domain upgrade to Enterprise Server. [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2,000.00	\$1,741.06	\$1,723.65
132-34	Server	M-SLP-GKP-101S	Standard Maintenance CMG Ent Svr Perp Lic with MSSQL Support - limited to supporting 100 devices [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months].	\$1,000.00	\$ 870.53	\$ 861.82
132-34	Server	M-SLP-GKP-251S	Standard Maintenance CMG Ent Svr Perp Lic with MSSQL Support - limited to supporting 250 devices [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months].	\$2,000.00	\$ 1,741.06	\$ 1,723.65
132-34	Server	M-SLP-GKP-501S	Standard Maintenance CMG Ent Svr Perp Lic with MSSQL Support - limited to supporting 500 devices [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months].	\$4,000.00	\$ 3,482.12	\$ 3,447.30
Standard Maintenance - Quick Start						
132-33	Quickstart	EE-QS00-M	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Quick Start 100 Pack (includes 1 Server, 100 Gatekeepers, 100 Shields, 100 OTA Synch). [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months].	\$6,000.00	\$ 4,774.31	\$ 4,726.57

			Standard Maintenance - User			
132-34	Per User Shield	ES-M003-G-EE-SLP2-1	Standard Maintenance for CMG Enterprise Edition CMG Shield License/User. Perpetual Licenses: 1 user [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]. "USER" BASED PRICING	\$21.60	\$ 19.98	\$ 19.78
132-34	GK	ES-M003-G-EE-GKP2-1	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per User). Users: quantity 1 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.34	\$ 2.17	\$ 2.15
			Standard Maintenance- Shield			
132-34	Shield	ES-M003-G-EE-SLP1-999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 0-999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$14.40	\$ 11.46	\$ 11.35
132-34	Shield	ES-M003-G-EE-SLP1-4999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 1,000 - 4,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$12.40	\$ 9.86	\$ 9.76
132-34	Shield	ES-M003-G-EE-SLP1-9999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 5,000 - 9,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$10.40	\$ 8.27	\$ 8.19
132-34	Shield	ES-M003-G-EE-SLP1-24999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 10,000 - 24,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$8.40	\$ 6.68	\$ 6.61
132-34	Shield	ES-M003-G-EE-SLP1-49999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 25,000 - 49,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$6.40	\$ 5.09	\$ 5.04
132-34	Shield	ES-M003-G-EE-SLP1-99999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 50,000 - 99,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$4.40	\$ 3.50	\$ 3.47

132-34	Shield	ES-M003-G-EE-SLP1-100000	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 100,000+ [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$3.20	\$ 2.55	\$ 2.52
			Standard Maintenance- Shield - External Media Edition			
132-34	Shield	ES-M003-G-EME-SLP1-999	Standard Maintenance for Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 0-999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$14.40	\$12.53	\$12.40
132-34	Shield	ES-M003-G-EME-SLP1-4999	Standard Maintenance for Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 1,000 - 4,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$12.40	\$10.79	\$10.68
132-34	Shield	ES-M003-G-EME-SLP1-9999	Standard Maintenance for Credant Technologies CMG Pricing. External Media Edition. CMG Shield License (per device). Licenses: 5,000 - 9,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$10.40	\$9.06	\$8.97
132-34	Shield	ES-M003-G-EME-SLP1-24999	Standard Maintenance for Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 10,000 - 24,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$8.40	\$7.31	\$7.24
132-34	Shield	ES-M003-G-EME-SLP1-25000	Standard Maintenance for Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 25,000+ [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$6.40	\$5.57	\$5.51
			Standard Maintenance- Gatekeeper			
132-34	GK	ES-M0003-G-EE-GKP1-999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 0-999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.40	\$ 1.91	\$ 1.89
132-34	GK	ES-M003-G-EE-GKP1-4999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 1,000 - 4,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.00	\$ 1.59	\$ 1.57
132-34	GK	ES-M003-G-EE-GKP1-9999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 5,000 - 9,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$1.60	\$ 1.27	\$ 1.26

132-34	GK	ES-M003-G-EE-GKP1-24999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 10,000 - 24,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$1.20	\$ 0.96	\$ 0.95
132-34	GK	ES-M003-G-EE-GKP1-49999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 25,000 - 49,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.80	\$ 0.70	\$ 0.69
132-34	GK	ES-M003-G-EE-GKP1-99999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Users: 50,000 - 99,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.40	\$ 0.35	\$ 0.35
132-34	GK	ES-M003-G-EE-GKP1-100000	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Users: 100,000 + [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.40	\$ 0.32	\$ 0.32
			Standard Maintenance- OTA Synch			
132-34	OTA	ES-M003-G-EE-OTASC1-999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Over the Air Synch Control License (per device). Licenses: 0-999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.40	\$ 1.91	\$ 1.89
132-34	OTA	ES-M003-G-EE-OTASC1-999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 0-999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.40	\$ 1.91	\$ 1.89
132-34	OTA	ES-M003-G-EE-OTASC1-4999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 1,000 - 4,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.00	\$ 1.59	\$ 1.57
132-34	OTA	ES-M003-G-EE-OTASC1-9999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 5,000 - 9,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$1.60	\$ 1.27	\$ 1.26
132-34	OTA	ES-M003-G-EE-OTASC1-24999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 10,000 - 24,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$1.20	\$ 0.96	\$ 0.95
132-34	OTA	ES-M003-G-EE-OTASC1-49999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 25,000 - 49,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.80	\$ 0.63	\$ 0.62

132-34	OTA	ES-M003-G-EE-OTASC1-99999	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 50,000 - 99,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.40	\$ 0.32	\$ 0.32
132-34	OTA	ES-M003-G-EE-OTASC1-100000	Standard Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 100,000+ [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.40	\$ 0.32	\$ 0.32
			GOLD MAINT			
			Gold Maintenance- Server			

132-34	Server	EE-ESGS-7-EE-ES-25000	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Enterprise Server (up to 25,000 users). [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$8,750.00	\$ 7,617.13	\$ 7,540.96
132-34	Server	ES-ESGS-7-EE-ES-01	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Multi-domain upgrade to Enterprise Server. [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2,500.00	\$2,176.32	\$2,154.56
132-34	Server	M-SLP-GKP-101G	Gold Maintenance CMG Ent Svr Perp Lic with MSSQL Support - limited to supporting 100 devices [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$1,250.00	\$ 975.00	\$ 965.25
132-34	Server	M-SLP-GKP-251G	Gold Maintenance CMG Ent Svr Perp Lic with MSSQL Support - limited to supporting 250 devices [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2,500.00	\$ 1,950.00	\$ 1,930.50
132-34	Server	M-SLP-GKP-501G	Gold Maintenance CMG Ent Svr Perp Lic with MSSQL Support - limited to supporting 500 devices [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$5,000.00	\$ 3,900.00	\$ 3,861.00
Gold Maintenance- User						
132-34	Per User Shield	EE-ESGS-7-EE-SLP2-1	Gold Maintenance for CMG Enterprise Edition CMG Shield License/User. Perpetual Licenses:1 user [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]. "USER" BASED PRICING	\$27.00	\$ 24.98	\$ 24.72
Gold Maintenance-Gatekeeper User						
132-34	Per User GK	EE-ESGS-7-EE-GKP2-1	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per user). Licenses: quantity 1 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$3.77	\$ 3.48	\$ 3.44
Gold Maintenance- Shield						
132-34	Shield	EE-ESGS-7-EE-SLP1-999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 0-999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$18.00	\$ 14.33	\$ 14.19
132-34	Shield	EE-ESGS-7-EE-SLP1-4999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 1,000 - 4,999[Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$15.50	\$ 12.33	\$ 12.21
132-34	Shield	EE-ESGS-7-EE-SLP1-9999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 5,000 - 9,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$13.00	\$ 10.35	\$ 10.25

132-34	Shield	EE-ESGS-7-EE-SLP1-24999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 10,000 - 24,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$10.50	\$ 8.36	\$ 8.28
132-34	Shield	EE-ESGS-7-EE-SLP1-49999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 25,000 - 49,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$8.00	\$ 6.37	\$ 6.31
132-34	Shield	EE-ESGS-7-EE-SLP1-99999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 50,000 - 99,999[Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$5.50	\$ 4.37	\$ 4.33
132-34	Shield	EE-ESGS-7-EE-SLP1-100000	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Shield License (per device). Licenses: 100,000+ [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$4.00	\$ 3.18	\$ 3.15
Gold Maintenance- Shield - External Media Edition						
132-34	Shield	EME-ESGS-7-EME-SLP1-999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 0-999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$18.00	\$15.67	\$15.51
132-34	Shield	EME-ESGS-7-EME-SLP1-4999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 1,000 - 4,999[Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$15.50	\$13.49	\$13.36
132-34	Shield	EME-ESGS-7-EME-SLP1-9999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 5,000 - 9,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$13.00	\$11.31	\$11.20
132-34	Shield	EME-ESGS-7-EME-SLP1-24999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 10,000 - 24,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$10.50	\$9.14	\$9.05
132-34	Shield	EME-ESGS-7-EME-SLP1-25000	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG External Media Edition. CMG Shield License (per device). Licenses: 25,000+ [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$8.00	\$6.96	\$6.89
Gold Maintenance- Gatekeeper						
132-34	GK	EE-ESGS-7-EE-GKP1-999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 0-999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$3.00	\$ 2.40	\$ 2.38
132-34	GK	EE-ESGS-7-EE-GKP1-4999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 1,000 - 4,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.50	\$ 1.99	\$ 1.97

132-34	GK	EE-ESGS-7-EE-GKP1-9999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 5,000 - 9,999[Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.00	\$ 1.59	\$ 1.57
132-34	GK	EE-ESGS-7-EE-GKP1-24999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 10,000 - 24,999[Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$1.50	\$ 1.19	\$ 1.18
132-34	GK	EE-ESGS-7-EE-GKP1-99999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Users: 50,000 - 99,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.50	\$ 0.43	\$ 0.43
132-34	GK	EE-ESGS-7-EE-GKP1-100000	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Users: 100,000+ [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.50	\$ 0.43	\$ 0.43
Gold Maintenance- OTA Synch						
132-34	OTA	EE-ESGS-7-EE-OTASC1-999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Over the Air Synch Control License (per device). Licenses: 0-999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$3.00	\$2.61	\$2.58
132-34	OTA	EE-ESGS-7-EE-OTASC1-4999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 1,000 - 4,999[Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.50	\$2.18	\$2.16
132-34	OTA	EE-ESGS-7-EE-OTASC1-9999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 5,000 - 9,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$2.00	\$1.74	\$1.72
132-34	OTA	EE-ESGS-7-EE-OTASC1-24999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 10,000 - 24,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$1.50	\$1.31	\$1.30
132-34	OTA	EE-ESGS-7-EE-OTASC1-49999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 25,000 - 49,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$1.00	\$0.87	\$0.86
132-34	OTA	EE-ESGS-7-EE-GKP1-49999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. Gatekeeper License (per desktop). Licenses: 25,000 - 49,999 [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$1.00	\$0.87	\$0.06

132-34	OTA	EE-ESGS-7-EE-OTASC1-99999	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 50,000 - 99,999[Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.50	\$0.43	\$0.43
132-34	OTA	EE-ESGS-7-EE-OTASC1-100000	Gold Level Maintenance for Credant Technologies CMG Pricing. CMG Enterprise Edition. CMG Over the Air Synch Control License (per device). Licenses: 100,000+ [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months]	\$0.50	\$0.43	\$0.43
Support						
132-34	Support	EE-ESGS-732310	10 Call Package. Single Incident call in off hours support outside of standard support hours. [Maintenance is a support fee and is required. Maintenance begins on the date of invoice and continues for 12 months. All maintenance fees are non-refundable.]	\$1,250.00	\$ 1,178.84	\$ 1,166.34
Annual Subscription Pricing - Includes One Year Standard Maintenance						
132-33	GK	EE-GKA1-999	CMG Gatekeeper Annual License (Standard Maint. Incl.) (100 Min) 1-999 Devices	\$ 6.00	\$ 5.26	\$ 5.21
132-33	GK	EE-GKA1-4999	CMG Gatekeeper Annual License (Standard Maint. Incl.) 1,000-4,999 Devices	\$ 5.00	\$5.04	\$ 4.99
132-33	GK	EE-GKA1-9999	CMG Gatekeeper Annual License (Standard Maint. Incl.) 5,000-9,999 Devices	\$ 4.00	\$4.03	\$ 3.99
132-33	GK	EE-GKA1-24999	CMG Gatekeeper Annual License (Standard Maint. Incl.) 10,000 - 24,999 Devices	\$ 3.00	\$3.02	\$ 2.99
132-33	GK	EE-GKA1-25000	CMG Gatekeeper Annual License (Standard Maint. Incl.) 25,000+ Devices	\$ 2.00	\$2.02	\$ 1.99
132-33	Shield	EE-SLA1-999	1 CMG Shield/Device Annual License (Standard Maint. Incl.) (100 Min) 1-999 Devices	\$ 36.00	\$36.27	\$ 35.91
132-33	Shield	EE-SLA1-4999	1 CMG Shield/Device Annual License (Standard Maint. Incl.) 1,000-4,999 Devices	\$ 31.00	\$31.23	\$ 30.92
132-33	Shield	EE-SLA1-9999	1 CMG Shield/Device Annual License (Standard Maint. Incl.) 5,000-9,999 Devices	\$ 26.00	\$26.20	\$ 25.93
132-33	Shield	EE-SLA1-24999	1 CMG Shield/Device Annual License (Standard Maint. Incl.) 10,000-24,999 Devices	\$ 21.00	\$21.16	\$ 20.95
132-33	Shield	EE-SLA1-25000	1 CMG Shield/Device Annual License (Standard Maint. Incl.) 25,000+ Devices	\$ 16.00	\$16.12	\$ 15.96
132-33	Server	EE-SA01	CMG Enterprise Server Annual License (Standard Maint. Incl.) Single Domain - with MSSQL Support (typically supports 25,000 Devices)	\$ 17,500.00	\$15,340.05	\$ 15,186.65

132-33	Server	EE-SA02	Multi Domain upgrade for Enterprise Server Annual License (Standard Maint. Incl.), (purchase of EE-SA01 req.)	\$ 5,000.00	\$ 4,382.87	\$ 4,339.04
IMPLEMENTATION SERVICES						
132-51	Services	Consultant Software Category I - CREDANT SERVICES CLIN	<p>Minimum/General Experience: Acts independently on the most specialized phases of system design, implementation, analysis and programming of enterprise products. Leads and participates in major system studies and implementations of enterprise products. Investigates leading edge information technologies and applies it to the client environment. Functions as the technical expert during product presentations to clients. Possesses industry-leading expertise in the implementation of enterprise products.</p> <p>Functional Responsibility: Able to provide consultative Professional Services support at the very highest levels of the enterprise. Able to provide assistance and guidance to less experienced technical staff.</p> <p>Minimum Education/Specific Experience: Minimum of Bachelor's Degree and six (6) years of enterprise application technology specific consultative expertise.</p>	\$250.00	\$227.50	\$225.23
132-51		Sr. Technical Consultant	<p>Minimum/General Experience: Acts independently on the most specialized phases of system design, implementation, analysis and programming. Leads and participates in major system studies and implementations. Investigates leading edge information technologies and applies it to the client environment. Functions as the technical expert during product presentations to clients. Possesses industry-leading expertise in a technology area such as networking, electronic business or software applications. Specific examples include leading edge expertise with such technology manufacturers such as Netscape, Microsoft, Oracle, Microstrategy, CISCO etc.</p>	\$ 460.00	\$ 417.73	\$ 413.30
132-51		Sr. Information Security Consultant	<p>Responsibilities: Manages the analysis of IA requirements for multi-level security issues. Manages the design, development, engineering, and implementation of solutions to multi-level security requirements. Implementation and development of multi-level security as well as organizing technical information about an organizations goals, existing security products and on-going programs in a multi-level security arena. Performs risk analysis and risk assessments.</p> <p>Requirements: Bachelor's degree with 10 years experience, of which 4 years are in information assurance projects. Master's degree with 2 years experience, of which 1 year is specialized.</p>	\$ 269.00	\$ 244.15	\$ 241.56
132-51		Consultant Software Category II	<p>Minimum/General Experience: Able to plan, design, configure, develop, modify, test and install enterprise applications. Able to translate systems/subsystems designs and detailed designs into operational systems. Able to provide advice and resolve issues regarding application designs, technical architectures, software interfaces, data conversion, testing, operations and user support.</p>	\$ 268.00	\$ 242.84	\$ 240.27

132-51		Sr. Consultant	Minimum/General Experience: Able to plan, design, configure, develop, modify, test and install enterprise applications such as Oracle, Peoplesoft, BAAN, SAP, Network Management software, Microstrategy and Netscape. Able to translate systems/subsystems designs and detailed designs in to operational systems. Able to provide advice and resolve issues regarding application designs, technical architectures, software interfaces, data conversion, testing, operations and user support.	\$ 255.00	\$ 231.60	\$ 229.15
132-51		Consultant Software Category III	Minimum/General Experience: Able to plan, design, configure, develop, modify, test and install enterprise applications. Able to provide advice and resolve issues regarding application designs, technical architectures, software interfaces, data conversion, testing, operations and user support.	\$ 239.00	\$ 217.22	\$ 214.92
132-51		Technical Consultant	Minimum/General Experience: Possesses industry-leading expertise in a technology area such as networking, electronic business or software applications. Specific examples include leading edge expertise with such technology manufacturers such as Netscape, Microsoft, Oracle, Microstrategy, CISCO etc.	\$ 216.00	\$ 196.30	\$ 194.22
132-51		Sr. Program Manager	Minimum/General Experience: Responsible for integrating multiple IT projects into a coherent overall Program Plan. Ensures that quality assurance and total quality management practices are implemented with regard to the overall contract. Is responsible for the financial accountability of the program/contract. Must possess significant related management experience over multiple projects and at least twelve years of relevant industry experience. Functional Responsibility: Acts as the senior executive focal points for all projects within the program responsible for all contractual, staffing, financial, performance and delivery issues. Minimum Education: Bachelor's Degree and twelve years of experience leading teams or projects.	\$ 199.00	\$ 180.46	\$ 178.55
132-51		Sr. Technical Project Lead	Minimum/General Experience: Possesses exceptional expertise in an IT discipline/technology or specific functional area related to IT (environmental compliance for example). Possesses a thorough knowledge of design requirements and operational procedures for IT systems, applications and relational databases. Assists the Program/Project Manager in identifying all required system/software/design changes to be incorporated into project documents as well as configuration management databases. Functional Responsibility: Provides oversight and technical review of project tasks and provides functional analysis in order to achieve optimal design configurations. Has the ability to interpret various regulations, policies and other constraints and assess their impact on project costs. Minimum Education: Possesses either a Bachelor's Degree in an engineering discipline or related area such as mathematics, environmental sciences, statistics etc. Degree requirements can be substituted for seven (7) years-related work experience.	\$ 182.00	\$ 165.43	\$ 163.68

132-51		Sr. Applications Programmer	Minimum/General Experience: Able to plan, design, develop, modify, and test application programs. Able to translate systems/subsystems designs and detailed designs into applications logic. Able to provide advice on differing control systems applications designs and access methods in problem resolution, design, and development situations.	\$ 167.00	\$ 151.08	\$ 149.48
132-51		Sr. Systems Engineer	Minimum/General Experience: Experienced in assessing requirements for new or modified systems, performing detailed systems design, preparing written specifications, programming and conducting module and integration tests. Experienced in design and maintenance of database management systems, use of CASE technology and in structured requirements analysis methodologies such as information engineering. Knowledge of MIL-STDs and system development processes. Functional Responsibility: Provides senior level leadership to the project in all areas of technical implementation.	\$ 150.00	\$ 135.65	\$ 134.21
132-51		Program Manager	Minimum/General Experience: Plans, organizes and directs the efforts of a program team, serves as on-site focal point for technical and administrative matters ensures all data submittals are complete correct and in accordance with contract prior to submittal and tracks financial data of individual tasks. The Project Manager posses significant related management experience. Functional Responsibility: Acts as the senior executive focal points for all projects within the program responsible for all contractual, staffing, financial, performance and delivery issues. Minimum Education: Bachelor's Degree and ten (10) years of experience leading teams or projects.	\$ 144.00	\$ 130.13	\$ 128.75
132-51		Data Communications Manager	Responsibilities: Manages a team of data communication technicians and analysts who maintain and support data communication systems. Ensures that adequate and appropriate planning is provided for remote hardware and communications facilities to develop and implement methodologies for analysis, installation, and support of distributed processing client/server systems. Provides coordination in the analysis, acquisition, and installation of hardware, software, and facilities. Manages the training and efforts of a staff engaged in system and network planning, analysis and monitoring activities. Frequently reports to Telecommunications Department Director/Manager.	\$ 144.00	\$ 130.13	\$ 128.75
132-51		Principal Systems Architect	Responsibilities: Provides overall technical direction in systems engineering and in the development of information technology architectures for a variety of software and communications programs. Evaluates organizational work and information flows to determine the optimum information technology architecture for the domain or enterprise. Establishes system requirements in the development of enterprise-wide or large-scale information technology programs. Designs software, hardware, and communications to support total requirements and provides required interfaces to other systems, domains, or enterprises. Provides guidance and direction to system architects and software developers.	\$ 135.00	\$ 122.44	\$ 121.14

132-51		Technical Project Manager	<p>Minimum/General Experience: Qualified in leading the design, development and maintenance of IT projects including developing layout and detailed drawings, preparing written specifications, performing design calculations and developing cost estimates. Able to plan, design, develop, modify, test and support software applications/interfaces as well as translate design and program specifications into functioning software code. Able to coordinate project needs with other design disciplines. Capable of investigating project design alternatives as identified by the Senior Design Engineer. Able to perform research for identification of acceptable materials or equipment. Capable of performing on-site inspections of projects.</p> <p>Functional Responsibility: Acts as the senior technical focal point for all projects within the program responsible for all contractual, staffing, financial, performance and delivery issues.</p> <p>Minimum Education: Possesses a Bachelors Degree in an engineering discipline or four (4) years related work experience in such disciplines as Oracle, C++, PowerBuilder, Visual Basic or similar.</p>	\$ 135.00	\$ 122.41	\$ 121.11
132-51		Sr. Information Security Analyst	<p>Responsibilities: Applies an enterprise-wide set of disciplines for program planning, analysis, secure system architecture and design, integration, and security testing across major enterprise segments. Develops information assurance analytical methodologies, approaches, techniques, processes, procedures, and schedules development of sub-systems or small to medium sized systems. Experience in threat assessment, vulnerability analysis, risk assessment and system/network risk migration. Responsible for managing security implementation for developing and legacy systems/networks.</p>	\$ 132.00	\$ 119.97	\$ 118.70
132-51		Voice Communications Manager	<p>Responsibilities: Manages a team of voice communications technicians and analysts who maintain and support voice communication systems, including Automated Call Distribution (ACD), Call Management Systems (CMS), and Voice Mail, PBX, CBX. Identifies issues and appropriate courses of action. Researches and oversees implementation of new technologies. Must be familiar with a variety of the field's concepts, practices, and procedures. Knowledgeable in communication protocols and hardware (e.g. Lucent, Siemens, Nortel). Frequently reports to Telecommunications Department Director/Manager.</p>	\$ 129.00	\$ 116.93	\$ 115.69
132-51		Principal Information Engineer	<p>Responsibilities: Mentors government task leaders and acts as project manager directing the efforts of other IE Engineers. Has full life-cycle experience and expertise in all areas of the IE Methodology. Applies an enterprise-wide set of disciplines for the management, planning, coordination, analysis, design and construction of information systems on an enterprise-wide basis. Develops analytical and computational techniques and methodology for problem solutions. Has experience with manual and automated tools, such as I-CASE, and is familiar with IDEF 0 process modeling and IDEF 1X data modeling. Plans and manages project schedules, directs the work of other contractors, provides quality assurance reviews and provides consulting services during the planning, analysis, and design phase of information engineering.</p>	\$ 127.00	\$ 114.63	\$ 113.41

132-51		Sr. Engineer	<p>Minimum/General Experience: Able to plan, design, develop, install, modify, and test networks, application programs and/or computer based systems. Able to translate systems/subsystems designs and detailed designs into fully functioning and architecturally compliant networks, applications or computer based systems. Requires knowledge of servers, workstations, and other programmable systems such as controllers and handheld devices. Provides advice on differing networking implementations and designs. Able to provide problem resolution, compliance testing and design recommendations. Hands on experience with internetworking equipment to include configuration, installation and/or troubleshooting. Also, able to work with senior technical and user staff in a consultative role on their projects. Able to provide assistance and guidance to less experienced contractor technical staff. Functional Responsibility: Provides senior level leadership to the project in all areas of technical implementation. Minimum Education: Has either Bachelors Degree in an engineering discipline or MCSE certification as well as at least six (6) years of experience.</p>	\$ 125.00	\$ 113.59	\$ 112.39
132-51		Business Processes Analyst - Principal	<p>Responsibilities: May serve as task or project leader. Performs analysis of functional processes, organizations, and enterprises to identify and develop business process engineering initiatives. Evaluates business processes for efficiency, effectiveness, and improvement. Documents analysis of business processes and recommends improvements. Provides training and guidance in the implementation of improved processes.</p>	\$ 111.00	\$ 100.41	\$ 99.35
132-51		Sr. Communications Analyst	<p>Responsibilities: Applies communications/network improvement practices to establish requirements of enterprise-wide or large-scale computer networks. Designs large-scale computer network architecture. Establishes general LAN/MAN/WAN administration procedures and provides technical leadership in the integration and test of complex large-scale computer-integrated networks. Oversees network control center. Supervises maintenance of systems. May supervise communication analysts.</p>	\$ 106.00	\$ 96.24	\$ 95.22
132-51		Systems Engineer	<p>Minimum/General Experience: Experienced in assessing requirements for new or modified systems, performing detailed systems design, preparing written specifications, programming and conducting module and integration tests. Able to train client personnel in subject matter related to information technology. May develop IT course materials. Experienced in design and maintenance of database management systems, use of CASE technology and in structured requirements analysis methodologies such as information engineering. Knowledge of MIL-STDs and system development processes. Functional Responsibility: Provides specific technical expertise to the project in all areas of technical implementation. Minimum Education: Possesses a Bachelors Degree in engineering, science or math or equivalent experience and at least four (4) years working experience in this area.</p>	\$ 105.00	\$ 94.84	\$ 93.83
132-51		Intermediate Communications Analyst	<p>Responsibilities: Responsible for supporting the delivery of technical solutions based upon established requirements of enterprise-wide or large scale computer networks. Supports design of computer network architecture. Establishes general LAN.MAN/WAN administration procedures and provides technical leadership in the integration and test of complex large-scale computer integrated networks. Schedules conversions and cut-over's. May oversee network control center.</p>	\$ 105.00	\$ 94.84	\$ 93.83

132-51		Sr. Programmer Specialist	Responsibilities: May serve as task or project leader. Performs analysis and develops, integrates, and maintains both systems and applications software as required. Performs enterprise or organization-wide planning and design of technical solutions requiring the application of information technology. Performs analysis and validation of IT requirements. Plans and manages efforts within the systems software domain.	\$ 102.00	\$ 92.72	\$ 91.74
132-51		Sr. Functional Analyst	Responsibilities: Responsible for analysis of hardware, software, and/or communications programs, business processes, and/or functional processes. Defines, designs, and recommends processes and procedures supporting the implementation of information technology which support business or other functional processes. Develops documentation supporting analysis and makes recommendations on design and implementation of complex IT systems.	\$ 99.00	\$ 89.33	\$ 88.38
132-51		Web Designer	Responsibilities: Responsible for the oversight and creation of graphic user interfaces for the internet. Coordinates with application engineers and end users to determine requirements and manages and implements quality control procedures to ensure compliance with requirements. Works closely with application engineers and end users to design effective graphic user interfaces using current developments in web design tools and networking technology.	\$ 98.00	\$ 88.84	\$ 87.90
132-51		Sr. Database Administrator	Responsibilities: Applies knowledge of computer science concepts and techniques in the design, development, installation, and maintenance of relational databases. Develops and maintains necessary public synonyms, database links, and user access controls. Provides database tuning and monitoring to ensure effective and efficient data access to include comparison of performance ratios, tuning of memory configuration, disk I/O, and application software, design and maintenance of the physical layout of the databases and calculating disk space requirements for database tables and indexes. Responsible for developing project plans, justifications, guidelines, and controls.	\$ 96.00	\$ 86.67	\$ 85.75
132-51		Information Security Analyst	Responsibilities: Applies an enterprise-wide set of disciplines for program planning, analysis, secure system architecture and design, integration, and security testing across major enterprise segments. Develops information assurance analytical methodologies, approaches, techniques, processes, procedures, and schedules development of sub-systems or small to medium sized systems. Performs enterprise-wide information assurance strategic planning, security policy development and requirements identification. Experience in threat assessment, vulnerability analysis, system testing system testing, enterprise-wide security related countermeasure selection and implementation, security documentation, and system/network risk migration. Responsible for managing security implementation for developing and legacy systems/networks.	\$ 96.00	\$ 86.55	\$ 85.63

132-51		Sr. Systems Analyst	Responsibilities: Conducts system planning to include requirement definition, implementation planning, and lifecycle cost estimates. Performs analysis or studies enhancing or implementing systems software solutions. Undertakes significant analysis within software programs. Defines, designs and specifies processes and procedures supporting the implementation of information technology, which support business or other functional areas. Develops documentation supporting analysis and makes recommendations on design and implementation of complex IT systems. May serve as task or project leader.	\$ 93.00	\$ 84.50	\$ 83.60
132-51		Configuration Management (CM) - Principal	Responsibilities: Develops, administers and implements CM plans and procedures. Controls configuration baselines and interfaces through engineering change proposal/specification processing. Conducts functional and physical configuration audits and formal qualification reviews. Establishes and maintains CM documentation control systems. Maintains the master records for the establishment and change of configuration baselines, engineering release systems, configuration item development record, and configuration status accounting.	\$ 91.00	\$ 82.33	\$ 81.46
132-51		Sr. Information Engineer	Responsibilities: Performs information systems development, systems analysis and design, functional and data requirements analysis, programming, program design and documentation preparation. Implements information engineering projects, systems analysis, design and programming using CASE and IE tools and methods, systems planning, business information planning, and business analysis. Applies, as appropriate, activity and data modeling, transaction flow analysis, internal control and risk analysis and modern business methods and performance measurement techniques. Assists in establishing standards for information systems procedures.	\$ 90.00	\$ 81.67	\$ 80.80
132-51		Sr. Programmer	Responsibilities: May serve as task or project leader. Performs analysis and develops, integrates, and maintains both systems and applications software as required. Performs enterprise or organization-wide planning and design of technical solutions requiring the application of information technology. Performs analysis and validation of IT requirements. Plans and manages efforts within the systems software domain.	\$ 90.00	\$ 81.46	\$ 80.60
132-51		Quality Assurance Manager	Responsibilities: Performs analysis of quality processes. Establishes, implements, and maintains processes for evaluating quality in all aspects of the software development life cycle. Determines the resources needed for a quality assurance or quality control program. Conducts reviews of quality throughout the life cycle of a system or program. Provides daily supervision and direction to staff.	\$ 89.00	\$ 80.33	\$ 79.48

132-51		Project Specialist	<p>Minimum/General Experience: Must be proficient in writing style, punctuation, grammar and format. Must have experience in creating technical documents using appropriate computer based software desktop publishing packages including but not limited to Excel, Adobe PageMaker, Ventura, Quark, etc. Able to train client personnel in subject matter related to information technology. May develop IT course materials. Able to provide support to data processing and service functions including; 1) documenting IT programs and processes;2) processing, collecting, testing, maintaining and distributing program and systems documentation; 3) analyzing software code and anomalies; 4) collecting raw information, preparing flow charts, and coding in program languages and 5) word processing support of technical writers and engineers in the preparation of program documentation.</p> <p>Functional Responsibility: Prepares documentation and reports either in standard textual format and/or using commercial software packages to prepare multi media documents.</p> <p>Minimum Education: Must possess a Bachelor's degree and at least one (1) year experience in technical writing/multi media or specialized training in said field.</p>	\$ 88.00	\$ 79.40	\$ 78.56
132-51		Sr. Network Technician	<p>Minimum/General Experience: Able to work independently on basic networking issues such as cable/plant layout and server/desktop installation. Possess working knowledge of at least one Network Operating System, preferably Microsoft NT. Able to work directly with end user customers.</p>	\$ 86.00	\$ 77.98	\$ 77.15
132-51		Business Processes Analyst - Sr.	<p>Responsibilities: Performs analysis of functional processes, organizations, and enterprises to identify and develop business process engineering initiatives. Evaluates business processes for efficiency, effectiveness, and improvement. Documents analysis of business processes and recommended improvements. Responsible for process reengineering, facilitation, training and methodology development, and evaluation across all phases of an enterprise or function. May identify best practices, change management, business management techniques, organizational development, activity and data modeling, or IT system development methods and practices.</p>	\$ 85.00	\$ 76.66	\$ 75.85
132-51		Functional Analyst	<p>Responsibilities: Responsible for analysis of hardware, software, and/or communications programs, business processes, and/or functional processes. Defines, designs, and recommends processes and procedures supporting the acquisition and/or implementation of information technology, which support business or other functional processes. Develops documentation supporting analysis and makes recommendations on design, acquisition, or implementation of complex or non-complex IT systems.</p>	\$ 83.00	\$ 75.12	\$ 74.32

			Training			
132-50		TR-ETECH-000	2 Day Enterprise Edition Technical Training Course (Per Person, 5 People Minimum) [Training at customer site is available with Travel and Expense Additional]	\$1,500.00	\$1,469.22	\$1,480.36
132-50		TR-EHELP-000	1 Day Enterprise Edition Help Desk Training Course (Per Person, 5 People Minimum) [Training at customer site is available with Travel and Expense Additional]	\$500.00	\$498.74	\$493.45